The **Angel** Accelerator



What Looks Good?

Workshop #9

"Luni" Libes **Serial Entrepreneur**



Mobile Market Research 2005 2009

Mobile Search & Advertising

(M) F O R M A Mobile Games & Apps 2001

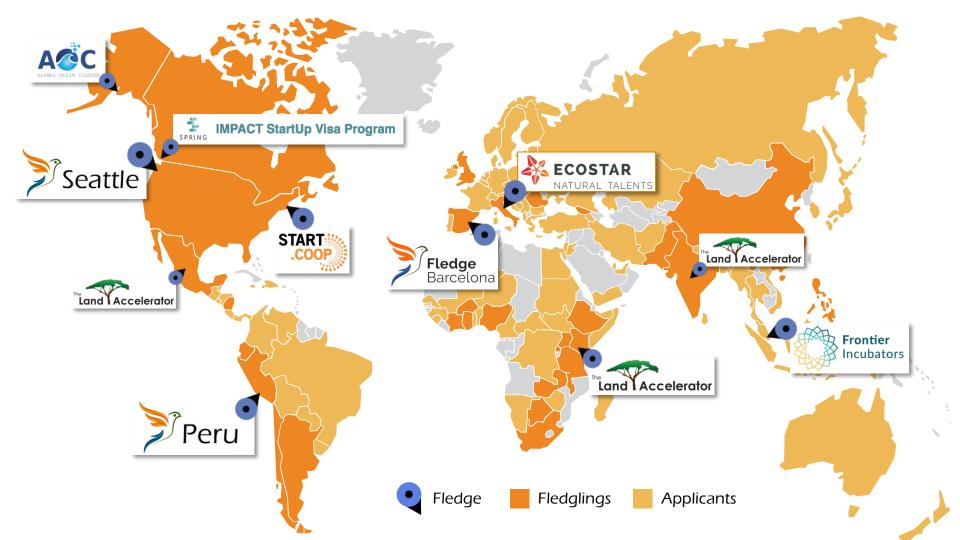
W UNIVERSITY of WASHINGTON 1000

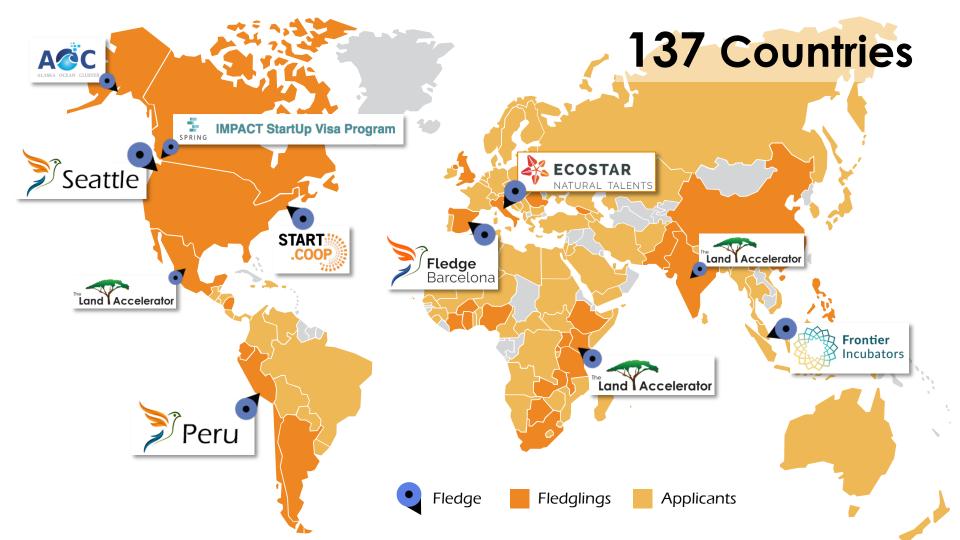
Enterprise web collaboration

Nimble Tablet, PDA, smartphone software

Carnegie Mellon







Timeline

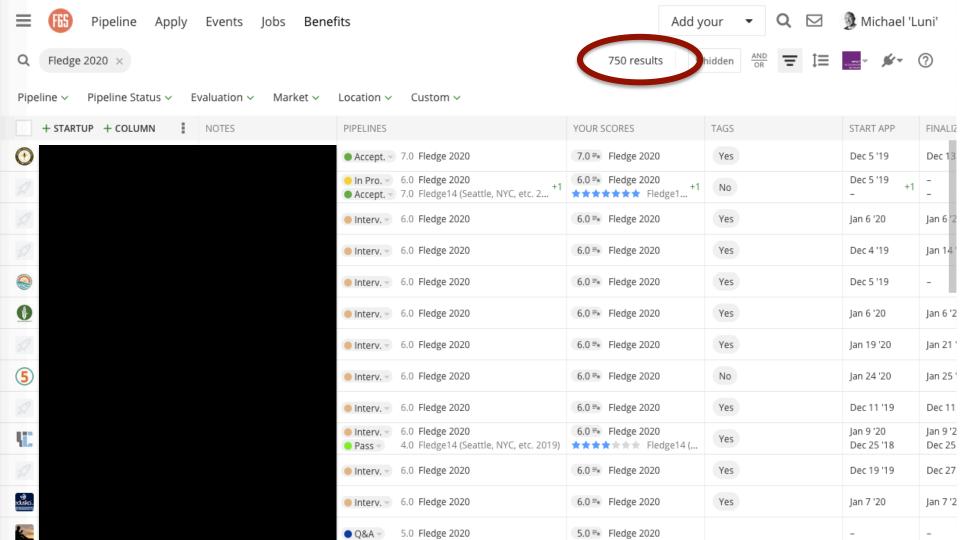
- Free workshops
 - All done today
- Investor
 Commitment
 - January 31st

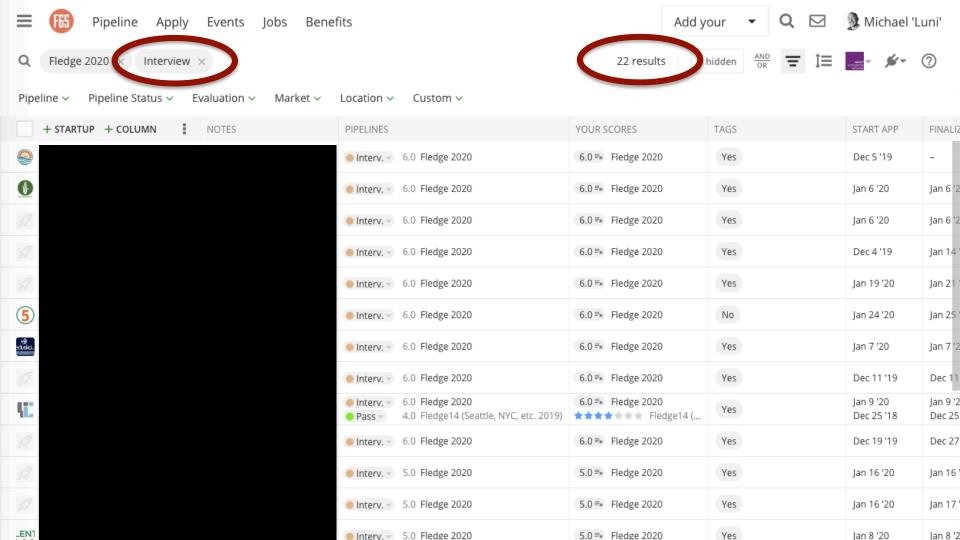
Select fledglings

- Over 700 applications
- Short list of 25-30
- Investors help pick 7
- Invitations mid-February

Accelerator

April 13 – May 29





Team Impact/Scale Odds of Success

Team

- A Founder with Passion & Drive
- A whole team
- Proof

Impact































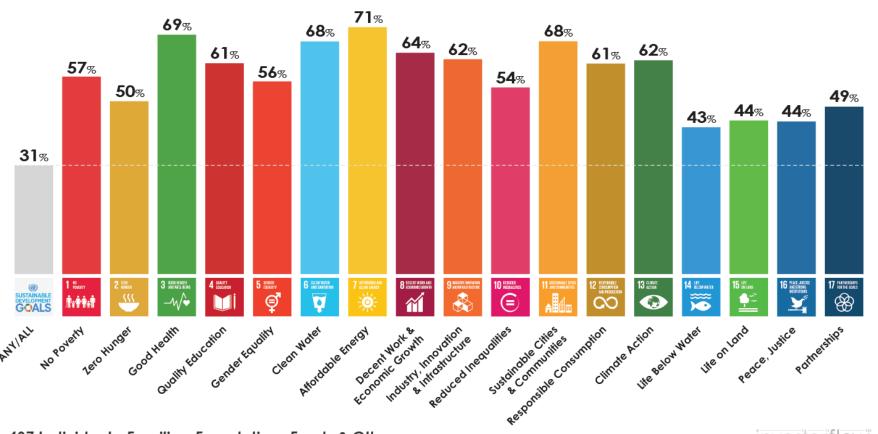








What are the impact goals?



Odds of Success

- Novel vs. Certain
- Capital raised & Capital needed
- Competition
- Complexity
- Learnings
- Proof

Pitfalls

- Don't judge a startup by its:
 - Name
 - Logo
 - Website
 - Description
 - or reported Stats

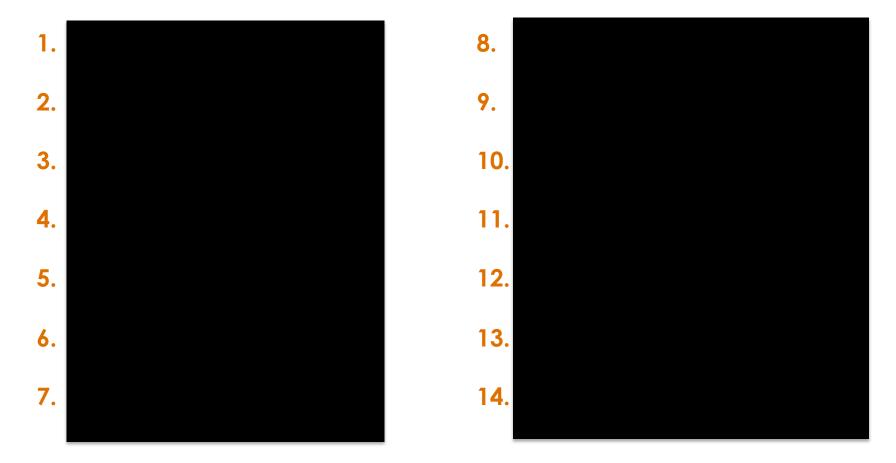
We then looked at 14 actual applicants

But as we never talk publicly about applicants, those slides are not included here.

CHOOSE 7

If you had to choose just 7 of these 14, which 7 would you choose?

CHOOSE 7 of 14:



The **Angel** Accelerator



"Luni" Libes

luni@fledge.co

Timeline

- Free workshops
 - All done today
- Investor
 Commitment
 - January 31st

Select fledglings

- Over 700 applications
- Short list of 25-30
- Investors help pick 7
- Invitations mid-February

Accelerator

April 13 – May 29

Details

Meet the Fledglings

Monday, April 13

7 Weeks of Lessons

- Tuesdays, April 14 May 26
- Angel Investing 101
- Investment Terms and Structures
- Leading an Investment
- Being a Good Board Member
- Portfolio Investing
- Fund Management

Mentorship

 When you have time, any day April 14 - May 28

Demo Day

Thursday, May 28

After Graduation

- Keep mentoring
- Follow-on investments
- Rinse and Repeat

Cost

Participants must be accredited Investors. Details available upon request.

- Fledge is a (tiny) venture capital fund
 - Fledge is a private fund.
 - Historic details are available upon request.

More Details

- Fledge.co/angels
- luni@fledge.co

The **Angel** Accelerator



"Luni" Libes

luni@fledge.co